

GraphiTech Computer Systems

4174 Larch Ave
Suite 107
Palm Beach Gardens, FL 33418
Phone: 800-634-8324 Fax: 561-818-0499
Email: scott@graphitech.com Web: http://www.graphitech.com

Quotation

Date: 02/18/2015

Quotation No: 00000006

Phone No: 800-634-8324

Scott Thatcher
GraphiTech Computer Systems
4174 Larch Avenue
Suite 107
Palm Beach Gardens, FL 33418

Job Description:	5000	7500	10000	12500
32 page, 1 Signature is 1/1, 2 sigs are 2/2 and last sig is 4/1, 8.5x11booklet, printed black and gold with 3 side finished trim. Stitch, gather and fold. Deliver our truck.	\$5070.37	\$6407.65	\$7736.1	

This estimate includes all operations and materials to complete the work as sp above, based on our understanding of the specifications provided to our estimating. Please note that all sales are subject to the "Standard Terms of Sale" set forth on the of this form.

Millennium Reports

The following reports are examples from the Millennium Professional & Digital Estimator and illustrate how the new MPE program closely resembles the reports from the older Legacy Professional Estimator. In addition, several new reports are shown that exemplify the ease with

Short Form Work Order / Pick Slip

Wednesday, February 18, 2015



Quote No: N/A	Job No: 00001005	Date: 02/07/15	Press: MANN ROLND
Acct Name: GraphiTech Computer Systems	Colors: B&W and Color	Due: 02/13/15	Up/On/Out: 1 / 1 / 1
Phone: 800-634-8324	Stock: 0006-70# Warren Enamel, Caliper = 0.004	Job Type: Sheetwise	Production: Book Mode
Layout: Portrait	Pages: 32		Finish Sht: 8.5x11
			Press Sht: 17.5x22.5

Job Description: 32 page, 1 Signature is 1/1, 2 sigs are 2/2 and last sig is 4/1, 8.5x11booklet, printed black and gold with 3 side finished trim. Stitch, gather and fold. Deliver our truck.	Production Notes:
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Item:	Quantity	Description:	Sheet Size:
Order:	12500	Sets, Finished and Trimmed; Delivered to Customer	8.5x11
Sheets:	50000	Total Sheet Count; Finished and Trimmed	8.5x11
Run:	54121	Press Sheets, cut 1 Out of Parent, 32 Pages Total, 8 Pages/Sig	17.5x22.5
Pull:	54121	0006-70# Warren Enamel, Parent Sheets	17.5x22.5



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Delivery

Date: 02/18/2015

Job No: 00001005

Phone No: 800-634-8324

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GraphiTech Computer Systems
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Suite 107
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Quantity	Job Description
12500	32 page, 1 Signature is 1/1, 2 sigs are 2/2 and last sig is 4/1, 8.5x11booklet, printed black and gold with 3 side finished trim. Stitch, gather and fold. Deliver our truck.

CUT HERE AND ATTACH TO SKID TO RESERVE FOR THIS JOB ***



001005

which you can provide clear and complete information to production. Items such as on-screen layouts, pick slips, job tickets and delivery sheets are instantly available.

For Quotations, they can be mailed, faxed or emailed as a PDF attachment and also may require a signature from the customer.

Although there is an easy to read Time/Cost summary directly on the worksheet, you may also print one for your records as shown below.

We appreciate this opportunity to provide this product to you.

Accepted by GraphiTech Computer Systems: _____
Date: _____


Note that any report that is needed on the production floor contains a large, easy to read job number (for obvious reasons).


The Pick Slip (above) and Layout (below) are generally placed near the skid of paper although at times the layout (or an extra copy) is provided to the design team.


The Job Ticket to the right provides a quick and informative sheet for production even though it is only 8.5x11 in size (as are all the reports shown here). All bar codes are printed in case you also are using the Shop Floor Data Collection system.

The Price List Generator allows you to create price books from any saved Quote or Job. A sample price list may be easily printed from the demonstration program enclosed.

PRODUCTION JOB TICKET


 0006
 Inventory


 0001005
 Job Number


 54121
 Pull Qty

Quote No: N/A	Job No: 00001005	Date: 02/07/15	Press: MANN ROLND
Acct Name: GraphiTech Computer Systems	Colors: B&W and Color	Due: 02/13/15	Pg/Sig/Out: 8 Pgs/Sig - 1 Out
Phone: 800-834-8324	Stock: 0006-70# Warren Enamel, Caliper = 0.004	Job Type: Sheetwise	Production: Blank Mode
Layout: Portrait	Pages: 32		Finish Sht: 8.5x11
			Press Sht: 17.5x22.5

Job Description:

32 page, 1 Signature is 1/1, 2 sigs are 2/2 and last sig is 4/1, 8.5x11booklet, printed black and gold with 3 side finished trim. Stitch, gather and fold. Deliver our truck.

Production Notes:

Item	Quantity	Description	Sheet Size
Order:	12500	Sets, Finished and Trimmed, Delivered to Customer	8.5x11
Sheets:	50000	Total Sheet Count: Finished and Trimmed	8.5x11
Run:	54121	Press Sheets, cut 1 Out of Parent, 32 Pages Total, 8 Pages/Sig	17.5x22.5
Pull	54121	0006-70# Warren Enamel, Parent Sheets	17.5x22.5

Pre-Flight	Ripping	Imaging	Design	Add'l Cost

Stock #	Description	Stock Size	Weight/M	Caliper	Parts	Color
0006	70# Warren Enamel	17.5x22.5	60	0.004	1	WHITE

Press	Order	Runs	Sigs	1/0	1/1	4/0	4/1	0/0	Up	On	Out	Pages
MANN ROLND	12500	8	4	---	1	---	2	1	---	1	1	32

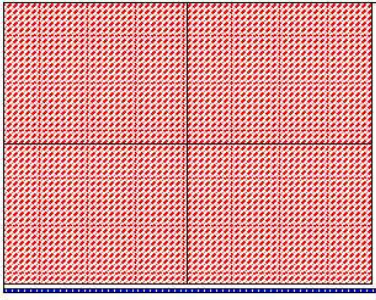
Binery Name	Percent	Quantity	Setups	Passes	Rate	Size
Fold, Baum-1	100	50000	2	1	13000	8.5x11
Cutting-33	100	50000	2	1	60000	8.5x11
Stapler-36	100	50000	2	1	1400	8.5x11
Wrapping-38	100	50000	1	1	60	8.5x11

00001005

Millennium Cutting & Layout Specs

Quote No: 00000006	Job No: N/A	Date: 02/07/15	Press: Pgs/Up/On:
Acct Name: GraphiTech Computer Systems	Colors:	Due: 02/13/15	Production: PSS/FSS:
Phone: 800-834-8324	Stock: 0006-70# Warren Enamel		Caliper:
Desc: 32 page, 1 Signature is 1/1, 2 sigs are 2/2 and last sig is 4/1, 8.5x11bookl			

LAYOUT: Finished Forms on Press Sheet (UP): 4



FRAME #

STANDARD

MAXIMUM

PSW-SHT V

PSD-SHT D

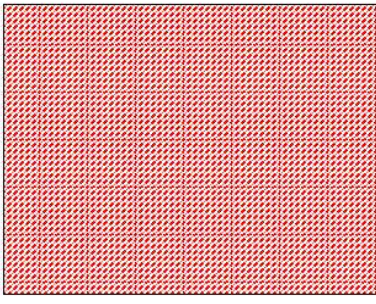
GRIP

X=FIN SHT

Y=FIN SHT

% STOCK V

LAYOUT: Press Forms on Parent Sheet (OUT): 1



FRAME #

STANDARD

MAXIMUM

PARS-SHT

PARS-SHT

X=PRS SHT

Y=PRS SHT

% STOCK V

ripping Cost:	\$0.00	Part, Press-2:	0	\$0.00	Imp/Color-3:	0	\$0.00
Imaging Cost:	\$0.00	Padding-3:	0	\$0.00	Stapler-36:	2	\$106.01
Design Cost:	\$0.00	Drilling-4:	0	\$0.00	Numbering-37:	0	\$0.00
Add'l Dollar Cost:	\$0.00	Cutting-33:	2	\$62.19	Wrapping-38:	1	\$80.00

Press Summary

Item	5000	7500	10000	12500
Modified Selling Price of Job:	\$5121.07	\$6471.73	\$7613.73	\$9153.02
Selling Price of Job:	\$5070.37	\$6407.65	\$7736.37	\$9062.40
Additional Price/1000:	\$697.38	\$690.26	\$624.92	\$609.20
Price/1000:	\$1014.07	\$854.35	\$773.64	\$724.99
Overall % Markup:	31	31	31	31
Overall % Gross Margin:	24	24	24	24
Effective Impressions/Hr:	6295	7563	8439	9077
Modified Impressions/Hr:	10514	11146	11544	11810
Reduced Press Run Waster:	1.82	1.53	1.34	1.21
Add'l Run Waste Bindery:	1.21	1.02	0.89	0.81
Total Run + Mkrdy Waste:	17.36	12.41	9.82	8.24
Press Time (less waste):	003:48	005:23	006:56	008:28
Press Time (waste):	000:24	000:25	000:26	000:27
Total Setup Time:	008:52	009:15	009:37	009:59
Pre-Press Time:	000:00	000:00	000:00	000:00
Wash-up Time:	000:40	000:40	000:40	000:40
Bindery Time:	012:19	018:08	023:56	029:44
Press Cost (less waste):	\$532.62	\$753.63	\$970.20	\$1,185.44
Press Cost (waste):	\$56.47	\$58.34	\$60.43	\$62.75
Total Setup Cost:	\$1,242.37	\$1,294.22	\$1,346.07	\$1,397.93
Pre-Press Cost:	\$0.00	\$0.00	\$0.00	\$0.00
Stock Cost (less waste):	\$1,128.00	\$1,692.00	\$2,256.00	\$2,820.00
Stock Cost (waste):	\$195.88	\$209.90	\$221.63	\$232.41
Washup Cost:	\$93.33	\$93.33	\$93.33	\$93.33
Plate Cost:	\$276.00	\$276.00	\$276.00	\$276.00
Total Bindery Cost:	\$375.61	\$551.53	\$727.39	\$903.22
Cost of Black Ink:	\$0.00	\$0.00	\$0.00	\$0.00
Cost of Color Ink:	\$0.00	\$0.00	\$0.00	\$0.00
Total Plates Required:	23	23	23	23
Stock Waste:	3473	3722	3930	4121
Press Sheets to Order:	23473	33722	43930	54121
Parent Sheets to Order:	23473	33722	43930	54121
Lbs. of Stock to Order:	1408	2023	2636	3247
Delivered Weight of Order:	1200	1800	2400	3000
Press Count:	40000	60000	80000	100000
Lbs. of Black Ink Used:	0.00	0.00	0.00	0.00
Lbs. of Color Ink Used:	0.00	0.00	0.00	0.00
Total Time Required:	026:04	033:50	041:34	049:18
Total Cost for Job:	\$3,900.28	\$4,928.96	\$5,951.05	\$6,971.08
Additional Cost/1000:	\$536.45	\$500.20	\$480.71	\$468.62